

2020 營運說明會

2020年5月



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內容

- 財務資訊
- 業務發展概況
- 總結



1Q 2020 損益表 QoQ (合併)

新台幣:百萬

	1Q 2020		4Q 2019		QoQ
	金額	%	金額	%	%
營業收入淨額	13,366	100.0	16,058	100.0	-16.8
營業毛利	1,471	11.0	1,765	11.0	-16.6
營業費用	1,234	9.2	1,433	8.9	-13.8
營業利益	237	1.8	332	2.1	-28.6
營業外收入/(損失)	24	0.2	21	0.1	
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稅前淨利	261	2.0	353	2.2	-26.1
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稅後淨利	252	1.9	276	1.7	-8.8
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總發行股數(百萬)	390.23		390.33		
加權平均流通在外股數(百萬)	390.08		388.29		
每股盈餘(@NTD/share)	0.64		0.71		



1Q 2020 損益表 YoY (合併)

新台幣:百萬

	1Q 2020		1Q 2019		YoY
	金額	%	金額	%	%
營業收入淨額	13,366	100.0	13,645	100.0	-2.0
營業毛利	1,471	11.0	1,510	11.1	-2.6
營業費用	1,234	9.2	1,215	8.9	1.6
營業利益	237	1.8	295	2.2	-19.7
營業外收入/(損失)	24	0.2	25	0.2	
稅前淨利	261	2.0	321	2.4	-18.5
稅後淨利	252	1.9	250	1.8	0.5
總發行股數(百萬)	390.23		390.41		
加權平均流通在外股數(百萬)	390.08		387.84		
每股盈餘(@NTD/share)	0.64		0.65		



2020/03/31 資產負債表 (合併)

新台幣:百萬	2020/03/31		2019/12/31		QoQ		2019/03/31		YoY	
	金額	%	金額	%	金額	%	金額	%	金額	%
現金&短期投資	4,516	13	4,339	13	177	4	2,889	9	1,627	56
應收帳款	11,355	32	12,698	37	(1,344)	-11	11,443	34	(89)	-1
存貨	9,350	26	7,065	21	2,284	32	9,573	29	(224)	-2
其他流動資產	489	1	535	2	(46)	-9	386	1	102	27
流動資產合計	25,709	73	24,637	72	1,072	4	24,292	73	1,418	6
長期股權投資	157	0	162	0	(5)	-3	266	1	(109)	-41
不動產、廠房及設備	6,956	20	7,051	20	(95)	-1	6,505	19	450	7
其他資產	2,591	7	2,587	8	4	0.2	2,392	7	199	8
總資產	35,413	100	34,437	100	976	3	33,455	100	1,958	6
短期借款	2,290	6	2,338	7	(48)	-2	2,618	8	(328)	-13
應付帳款	10,225	29	9,288	27	937	10	8,605	26	1,621	19
其他流動負債	4,023	11	4,572	13	(549)	-12	3,910	12	113	3
其他負債	2,663	8	2,073	6	590	28	1,829	5	834	46
負債合計	19,201	54	18,271	53	930	5	16,962	51	2,239	13
股東權益	16,212	46	16,165	47	46	0.3	16,493	49	(281)	-2



內容

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經營策略

- ✓ 優越的天線及射頻通訊設計；針對多樣化客戶發展健全的產品組合。



產品類別

網路通訊

企業網路及基礎建設網路

- 企業級Wi-Fi AP / 企業級交換器 / Wi-Fi Mesh 路由器

消費型無線網路

- 無線模組 / 行動網路裝置



車用與工業解決方案

車載資通訊 (CPU / 蜂巢式 / Wi-Fi / 藍芽模組)

衛星廣播 / 數位廣播裝置

先進駕駛輔助解決方案

智慧電表



連網家庭

寬頻解決方案

連網電視

智慧家庭 & 物聯網

衛星電視接收器

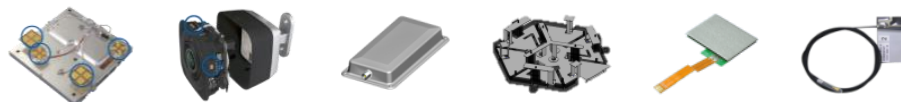
家庭安防



其他

天線解決方案

智慧追蹤解決方案



依地區營收占比



核心競爭力

✓ 3大面向的核心競爭力使我們獲得最佳解決方案。啟碁近年來以軟體工程為首要研發焦點



研發

- 廣泛的RF/天線設計和測試
- 卓越的軟體開發能力
- 網路產品整合能力



製造

- 優越的自動化生產
- 優化的SiP模組設計和製造
- “3P” (Predict, Protect, Prevent) 品質管理



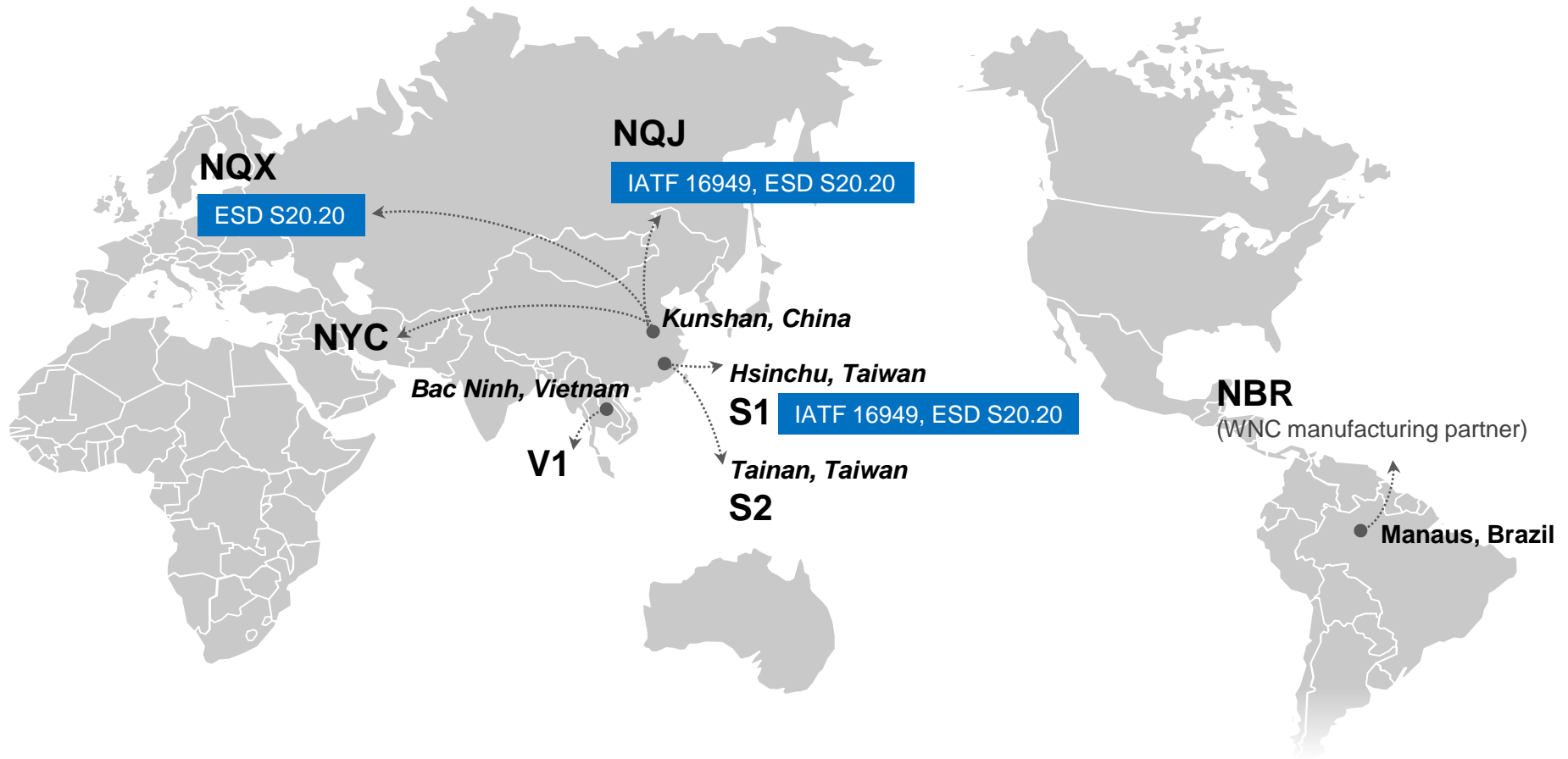
全球供應鏈管理

- 與晶片領導廠商深厚的合作夥伴關係
- 敏捷、精實的供應鏈



卓越製造

- ✓ WNC擁有符合IATF 16949標準的製造據點



ESG 表現及肯定

- **EcoVadis** 全球供應商環境與社會表現評鑑: 獲得「黃金認證級別」。
- **TIA (QuEST)** 平台 ICT 產業供應鍊永續評鑑: 獲得「銀色認證級別」。
- **CDP** 評鑑: 「氣候變遷」與「水安全」及「價值鏈議合」項目均獲得高於業界評等。



內容

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總結



WNC

Wistron NeWeb Corp.



Smarter Solutions for a Smarter Future